

**Terms of Reference for PR Agency for Organizing  
Nepal Sales Mission in Vietnam and Cambodia 2019**

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**Nepal Tourism Board (NTB), the National Tourism Organization of Nepal is planning to organize a Nepal Sales Mission in Hanoi, Vietnam & Phnom Penh, Cambodia 2019. The cities & dates we are looking into are:**

- 1. Hanoi, Vietnam - 10<sup>th</sup> June 2019**
- 2. Phnom Penh, Cambodia - 12<sup>th</sup> June 2019**

**As such you are requested to submit your proposal along with the PR service charges (which includes PR fee plus accommodation/transportation/other logistic charges).**

**The PR Agency shall be responsible for the following:**

1. Organize Nepal Evening program for approximately 80–100 mid to high level professionals from the Tourism industry interested to have information concerning Nepal either to feature that destination in their production or to promote Nepal in a better way.
2. Similarly at least 05– 10 prominent media (including both national and international) should be invited for the program.
3. The PR Agency shall assist/recommend NTB in selecting and confirming venue and menus for the program in each city.
4. The PR Agency shall select the relevant trade & media and shall invite them with electronic invitations with CC copies to NTB.
5. The PR Agency shall designate a team member to supervise and execute all necessary preparations at the venue in each city.
6. The PR agency shall make arrangement to provide AV facilities if NTB requests.
7. The selected PR Agency shall provide Market update/Market trend to NTB prior to the event. Such insights on market can be sent to NTB through email.
8. The PR Agency shall match the correct audience of leisure/ MICE/adventure Travel Trade with special focus on those selling South Asia while preparing target invitee list.
9. The PR Agency shall do the compilation of database of travel trade, media and other important stakeholders with all contact details.
10. The PR Agency shall follow up as the RSVP of all the invitees for assured attendance
11. The PR Agency shall print out the directory of all the participants of Nepal as provided by NTB to be distributed among the invitees of both the cities.

- 12.NTB shall provide the Nepal promotional collateral and souvenirs for the distribution to the invitees.
- 13.The PR Agency shall be responsible for compiling of post media coverage of event and forwarding the same to NTB.
- 14.The PR Agency shall provide post-Nepal Evening report to NTB. It shall prepare and submit complete Report on the program within 15 days after completion of the program along with photos, media clippings/coverage, analysis and recommendations.
- 15.NTB shall have the sole right to select or reject any/all proposal in its partial or complete form.
- 16.NTB shall pay all costs as mutually agreed in the contract/agreement for venue/menu/AV and any other logistics to the venue directly. If NTB by any reason cannot make payment to the selected venue directly, the PR Agency in such case shall assist NTB by making payment to the hotel on behalf of NTB. NTB shall reimburse such amount to the PR Agency upon submission of the invoice along with proof of payment made towards the hotel.
- 17.NTB shall make payment to the party whose proposal is approved and selected for the job. The modality of payment shall be as per the terms and conditions agreed upon by both NTB and the party selected for this job.

Should you be interested to execute Nepal sales mission in above mentioned two cities, as per above requirements, please submit the Quotation with detailed cost breakdown and upload in our website [www.tenders.welcomenepal.com](http://www.tenders.welcomenepal.com) by the deadline given in the website. For further query, if any, please write to us at [sghimire@ntb.org.np](mailto:sghimire@ntb.org.np) and [supadhyaya@ntb.org.np](mailto:supadhyaya@ntb.org.np) and cc to [ceo@ntb.org.np](mailto:ceo@ntb.org.np), [nandy@ntb.org.np](mailto:nandy@ntb.org.np) and [spanta@ntb.org.np](mailto:spanta@ntb.org.np).

Also upload this TOR along with the quotation with the authorized signature and stamp.

We have read and understood the TOR. If our company is selected for the job, we shall abide by the terms and conditions of the TOR.

Received by:.....

Organization: .....

Authorized Signature: .....

Date& Stamp: .....